

DEMEINE ESTATES



EXPORT OFFERING

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Heitz Cellar Napa Valley Cabernet Sauvignon

The Heitz Cellar Napa Valley Cabernet Sauvignon is sourced from our vineyards throughout the Napa Valley, each of which contributes different sensory attributes to the final blend. The purpose behind the Napa Valley Cabernet Sauvignon is to create a wine that is representative of Napa Valley and to highlight all the qualities that make this area one of the world's premier wine growing regions. We continue to craft this wine to be a 100% Cabernet Sauvignon blend and is made in the signature Heitz style to be fresh, elegantly structured, and built with the option for aging or enjoying upon release.

APPELLATION Napa Valley

GRAPES 100% Cabernet Sauvignon

PACK SIZE 12/750ml

ALCOHOL 13.8%

94 POINTS | JAMES SUCKLING

A pure, balanced and fresh Napa cabernet that is not just showing heady concentration and dark fruit. Here you get some violets, nimble flowers, redcurrants, graphite and fine spices. Some oranges, too. Fragrant and nuanced. Medium to full body with tight yet refined tannins. Rather linear, tense and elegant, but lacking neither power nor definition. Better to give it a few years to deliver more complexity. *James Suckling, September 2022*

93 POINTS | VINOUS

The 2018 Cabernet Sauvignon (Napa Valley) is bright, focused and nuanced, with lovely energy and tons of glass. Perfumed floral and spice accents lift the red-toned fruit nicely. This exquisitely beautiful, vivid Cabernet is all class. Like the Chardonnay, the Cabernet Sauvignon is on the lighter side, even for this style. It will be interesting to see if Heitz also pursues a bit more richness for this wine in future vintages. *Antonio Galloni, October 2021*

92 POINTS | WINE ENTHUSIAST

Deep black-currant and blackberry flavors come with a warm, rounded texture bolstered by fine-grained tannins in the concentrated and mouth-filling wine. Hints of mint and dark chocolate enhance the aroma and continue through the finish. , *December 2022*



Heitz Cellar Lot C-91 Cabernet Sauvignon

The origin of Lot C-91 began in the fall of 1969 when Joe Heitz created this one-off Cuvee, which was very typical in those days, as a more premium version of his already iconic Napa Valley Cabernet Sauvignon bottling. Joe envisioned the Lot C-91 as a more significant step up in pedigree from the Napa Valley Cabernet Sauvignon, with a higher quality of fruit sourcing, coming exclusively from the sought-after Single Vineyards of Heitz Cellar. Lot C-91 is the culmination of 50 years of tireless effort, trial and error, and the continual desire to make a most unique expression of the heralded vineyards of Heitz Cellar. We are honored to resurrect this Cuvee, in honor of Joe Heitz.

APPELLATION Napa Valley

GRAPES 100% Cabernet Sauvignon

PACK SIZE 6/750ml

ALCOHOL 14.5%

96 POINTS | JAMES SUCKLING

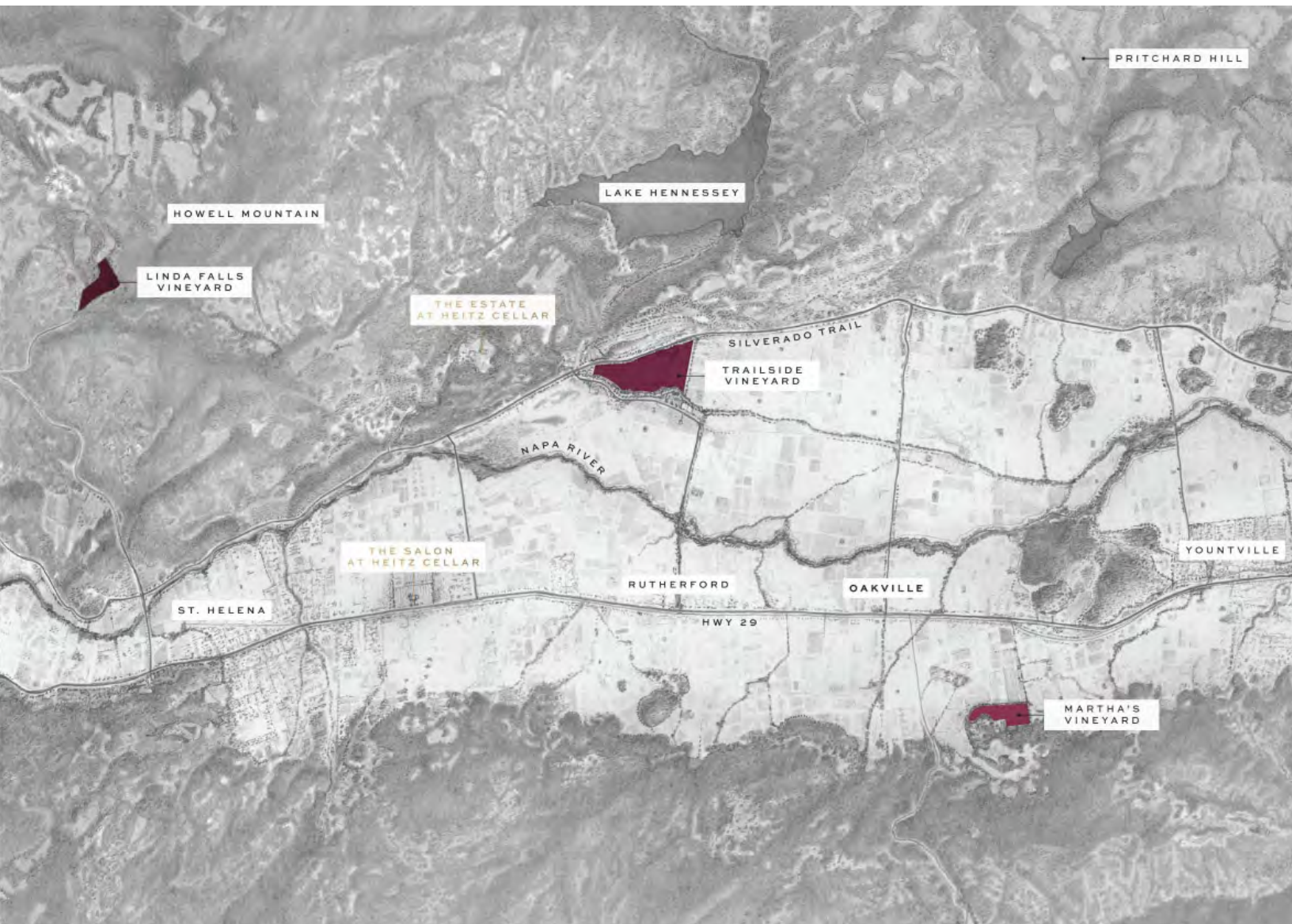
Wow. Such a racy and exciting nose! This is quite agile and nimble, full of red and blue berries in the forefront, then complemented by spiced orange, earl grey, red plums, potpourri, savory plums and chocolate. Tense and elegant on the palate, which is all about succulent red berries, nuance and texture. Nothing redundant here. A great Napa cabernet sauvignon that has real definition. A beauty by all accounts! Drink or hold. *James Suckling, September 2022*

91 POINTS | WINE SPECTATOR

A perfumy style, with damson plum, rooibos tea, sandalwood and mulled cherry aromas and flavors that glide through on a silky structure. Ends with light sanguine and savory threads. Drink now through 2032. *James Molesworth, September 2022*

90 POINTS | WINE ENTHUSIAST

Bright, balanced and full of black cherries, this vibrant, moderately tannic wine offers plentiful black-fruit flavors on a slightly tangy texture. , *December 2022*





Ink Grade Andosol

Andosol draws inspiration from the historic field blends of California. Zinfandel is the protagonist. This is a blend meant to be enjoyed in its youth. To provide a unique perspective of the Ink Grade Estate. Undoubtedly, this site and the inherent stress it lends to grape growing will saturate the grapes with intensity and depth. This is not a feeble or simple wine. It will age incredibly well. Rather, it is our intent to provide a lens through which one can begin to understand the concept of site and how it is transparent in these wines regardless of varietal or winemaking. This is a house favorite. There is something about mountain Zinfandel that captivates and satiates. It is with pleasure we provide you with a different perspective of Ink Grade. Andosol.

APPELLATION 88% Napa Valley, 12% Howell Mountain

GRAPES 88% Zinfandel, 12% Cabernet Sauvignon

PACK SIZE 6/750ml

ALCOHOL 14%

92 POINTS | JAMES SUCKLING

Aromas of blueberries, plums, dried oregano, earth, tar and peppercorns. Medium-bodied with fine tannins and lively acidity. Vibrant and juicy with a crunchy finish. Drink now or hold. *James Suckling, November 2021*



Ink Grade Napa Valley Cabernet Sauvignon

The varying and distinctive landscape of the vineyard parcels included in this Cabernet Sauvignon allow for something very complex to come together. With balance across the board, the fruit from the unique parcels each occupy a certain piece of terrain covering much of the Napa Valley with variations in slope and elevation. Incorporating a portion of Howell Mountain Cabernet, the blending notes of this wine are phenomenal with base notes, high notes, and incredible breadth.

APPELLATION Napa Valley

GRAPES 88% Cabernet Sauvignon, 12% Merlot

PACK SIZE 6/750

ALCOHOL 14%



Ink Grade Howell Mountain Cabernet Sauvignon

It is our belief that Howell Mountain has yet to produce its finest wines. That the future of Napa Cabernet Sauvignon is gleaned from the wines and lessons of the past. That freshness and elegance do not come at the expense of structure and complexity. And that descriptors synonymous with Howell Mountain wines such as “massive” and “concentrated” are in fact applicable, but that the context with which we use these words is not. Our Howell Mountain Cabernet Sauvignon is massive and concentrated but in no way heavy or hot. Structured and complex while remaining elegant and pure. Profound and possessing tension while remaining fresh and bright. It is with deft focus that we aim to change the narrative surrounding Napa Valley Cabernet Sauvignon. It just so happens that we have chosen the most “massive” of all AVA’s to do so.

APELLATION 100% Howell Mountain

GRAPES 100% Cabernet Sauvignon

PACK SIZE 3/750ml

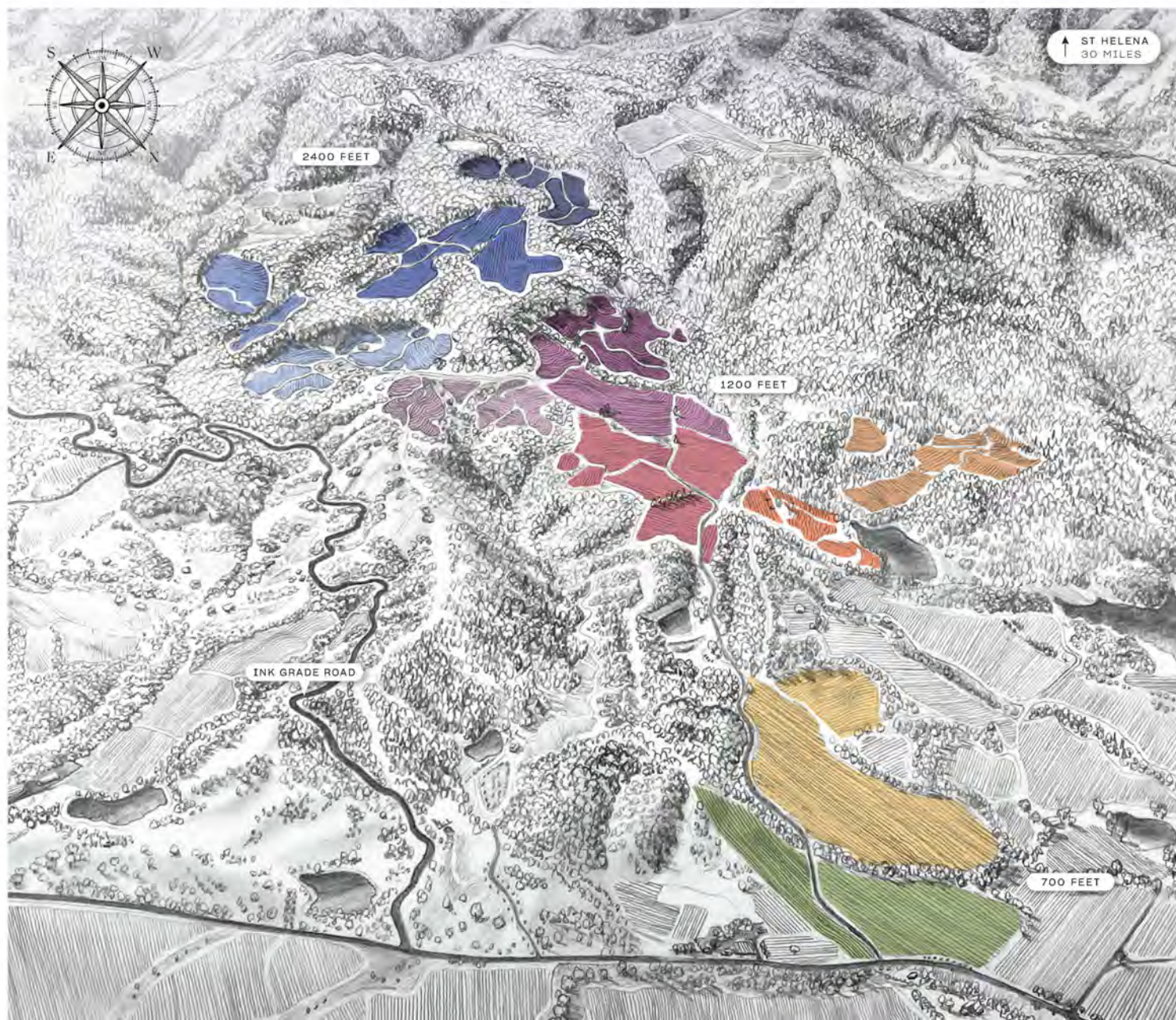
ALCOHOL 14%

92 POINTS | WINE SPECTATOR

This is a rock-solid Cabernet, with tarry-edged grip supporting a core of steeped black currant and blackberry reduction flavors, while singed mesquite and apple wood accents and a licorice root note fill in on the finish.

James Molesworth, November 2022





● **HEAVEN & EARTH**
1850 – 2200 FEET
MERLOT & CABERNET FRANC

● **THIRD CIRCLE**
1600 – 1900 FEET
CABERNET SAUVIGNON

● **BUDDHA'S BELLY**
1350 – 1600 FEET
CABERNET SAUVIGNON

● **COLISEUM**
1180 – 1450 FEET
CABERNET SAUVIGNON,
ZINFANDEL

● **THE TERRACES**
1150 – 1300 FEET
CABERNET SAUVIGNON,
CABERNET FRANC,
MOURVÈDRE, CARIIGNAN
& PETITE SIRAH

● **TENDERLOIN**
1150 – 1400 FEET
CABERNET SAUVIGNON

● **3'S HOLLOW**
1300 – 1500 FEET
CABERNET SAUVIGNON

● **PUMP HOUSE**
940 – 1200 FEET
CABERNET SAUVIGNON,
CABERNET FRANC, SYRAH
& VIOGNIER

● **UPWARD DESCENT**
870 – 1020 FEET
CABERNET SAUVIGNON

● **BEAR BLUFF**
870 – 1180 FEET
CABERNET SAUVIGNON,
ZINFANDEL

● **DIAMONDBACK**
760 – 900 FEET
SAUVIGNON BLANC

● **THE POPE'S GOLD**
750 – 860 FEET
SAUVIGNON BLANC

TOTAL PROPERTY
800 ACRES

UNDER VINE
220 ACRES



EST. 1873



APPELLATION Napa Valley

GRAPES 90% Cabernet Sauvignon, 6% Petit Verdot, 4% Malbec

PACK SIZE 12/750ml

ALCOHOL 14.5%

Burgess Contadina Cabernet Sauvignon

The Contadina, which is Italian for "female farmer," is made with Cabernet Sauvignon from the famous Sorenson Vineyard and a small portion of Petite Verdot and Malbec from Haymaker Vineyard. It has the classic acidity and structure of Howell Mountain Cabernet with concentrated dark fruit.

93 POINTS | WINE & SPIRITS

Meghan Zobeck makes this wine with cabernet from Burgess's Sorenson Vineyard, a west-facing parcel on Howell Mountain, blending in a small amount of petit verdot and malbec from Haymaker, an east-facing vineyard slightly higher in elevation. Aged mostly in neutral French oak barrels (15 percent were new), this developed a textural grace without the weight of oak tannins, feeling airy in its richness. There's darkness to the fruit and a marrow-bone savor, ending light and breezy. , *December 2022*

92 POINTS | JAMES SUCKLING

This offers ripe blackberries and cassis, baking spices and some earthiness, too. Full-bodied with juicy tannins, deep fruit and a long finish that shows a touch of mint. Firm at the end. Try in 2023. *James Suckling, December 2021*

92 POINTS | WINE ENTHUSIAST

Rich and velvety like devil's food cake, this deep, delicious and full-bodied wine tastes like chocolate, cloves and cinnamon and feels plush in texture. Soft tannins and superripe black cherries and blueberries make it easy to enjoy. , *December 2022*

91 POINTS | WINE SPECTATOR

This gives off sanguine and sandalwood hints as the core of gentle-edged black cherry and plum fruit flavors opens slowly. As it does, flashes of tobacco and singed cedar notes blossom through the finish, ending with a tug of warm humus. An old school wine that should reward further cellaring. Drink now through 2032. 8,000 cases made. *James Molesworth, November 2021*



Burgess Sorenson's Reserve Cabernet Sauvignon

The Sorenson Vineyard is the backbone of Burgess Cellars, first planted in the late 19th century. The Reserve Cabernet Sauvignon is made from the oldest vines on the site, and honors former winemaker Bill Sorenson, who lead 41 consecutive harvests there. The wine is made with the intention to age, with slightly later harvest, long barrel aging in the highest quality barrels and seven years of total aging before market.

91 POINTS | WINE ENTHUSIAST

Iron, tar and a note of char accent this wine, made from an historic vineyard and named for the brand's winemaker of 41 years. Brooding in black fruit, it is supple and soft, benefitting from its additional time in bottle. *Virginie Boone, October 2022*

APPELLATION Napa Valley

GRAPES 90% Cabernet Sauvignon, 5% Petit Verdot, 2.5% Malbec, 2.5% Merlot

PACK SIZE 6/750ml

ALCOHOL 14.5%



Burgess Reserve Cabernet Sauvignon

The Hillside Sorenson Vineyard is the backbone of Burgess Cellars, first planted in the late 19th century. The Reserve Cabernet Sauvignon is made from the oldest vines on the site, and honors former winemaker Bill Sorenson, who lead 41 consecutive harvests there. The wine is made with the intention to age, with slightly later harvest, long barrel aging in the highest quality barrels and seven years of total aging before market.

94 POINTS | VINOUS

The 2014 Cabernet Sauvignon Reserve is creamy and intense, yet retains its classic sense of structure. Inky blue and purplish fruit, smoke, licorice, crème de cassis and dark spices build in a powerful, mountain Cabernet Sauvignon loaded with personality. *Antonio Galloni, September 2016*

92 POINTS | WINE ADVOCATE

It is certainly approachable already, so there is no reason to defer your gratification. The 2014 Cabernet Sauvignon Reserve has slightly more density and richness as one should expect, nice blackcurrant fruit, licorice, a pure classic flavor profile, medium to full body, ripe tannins and a long finish with well-integrated wood, acidity and tannin. It is a beauty that can be drunk now or cellared for up to 20 years. *Robert Parker, 2017*

APPELLATION Napa Valley

GRAPES 85% Cabernet Sauvignon, 10% Petit Verdot, 2.4% Malbec, 2.5% Merlot

PACK SIZE 6/750ml

ALCOHOL 14.7%

BURGESS

NAPA VALLEY
SORENSEN
NAPA, CALIFORNIA





Matt Taylor Wines Cuvée Kaela Pinot Noir

Hand-harvested and hand-sorted on the 12th of September, 2017. The 2017 Cuvée Kaela Pinot Noir was a blend of Blocks 4 and Block 1. Fermented with 100% native yeasts and 100% whole cluster in concrete tanks. This wine was pressed 15 days post harvest. For all intensive purposes, a combination of pumpovers, punchdowns and delestage are used, however the vintage dictates just how many or few we decide to impart. Free-run was drained overnight and press kept separate. Elevage was in a combination of 600L and 228L barrels as well as Stainless Steel for 29 months sur lie.

APPELLATION West
Sonoma Coast AVA

PACK SIZE 12/750ml

ALCOHOL 12.32%



Matt Taylor Wines Komorebi Vineyard Pinot Noir

Hand-harvested and hand-sorted on the 9th & 11th of September, 2017. The 2017 Pinot Noir was a blend of 3 co-ferments. Fermented with 100% native yeasts and 100% whole cluster in concrete and French oak tanks. Pressed 20 days post harvest. An exceptional learning opportunity occurred in this vintage in that the heat spike we received Labor Day weekend did something to the skins which facilitated the extraction of phenolics. Because of this, we saw an earlier evolution of phenolics occurring in the fermentation and therefore our extended maceration needs were diminished. For all intensive purposes, a combination of pumpovers, punchdowns and delestage are used, however the vintage dictates just how many or few we decide to impart. Free-run was drained overnight and press kept separate. Elevage was in 600L Demi-Muids for 20 months sur lie.

APPELLATION West
Sonoma Coast AVA

GRAPES 100% Pinot Noir

PACK SIZE 12/750ml

ALCOHOL 12.53%



Matt Taylor Wines Komorebi Vineyard Chardonnay

Hand-harvested, hand-sorted and whole cluster pressed on the 9th of October, 2018. Long press cycle with a very slow buildup of pressure similar to a champagne press cycle. Fermented with 100% native yeasts in an 18HL concrete egg where it remained for 4 months sur lie. It was then racked to two new 600L demi-muids (used white demi-muids were not available to me for this wine at the time). Bottled in February of 2020 with zero sulfur added.

APPELLATION West
Sonoma Coast AVA

GRAPES 100% Chardonnay

PACK SIZE 12/750ml

ALCOHOL 13.38%

